### CAHILL GORDON & REINDEL LLP

# EIGHTY PINE STREET NEW YORK, N.Y. 10005-1702

FLOYD ABRAMS L. HOWARD ADAMS ROBERT A ALESSI ROGER ANDRUS HELENE R. BANKS MICHAEL A. BECKER LANDIS C. BEST GARY A. BROOKS SUSAN BUCKLEY KEVIN J. BURKE JAMES J. CLARK BENJAMIN J. COHEN CHRISTOPHER T. COX W. LESLIE DUFFY ADAM M. DWORKIN RICHARD E. FARLEY PATRICIA FARREN JOAN MURTAGH FRANKEL BART FRIEDMAN CIRO A. GAMBONI WILLIAM B. GANNETT CHARLES A. GILMAN STEPHEN A. GREENE

ROBERT M. HALLMAN WILLIAM M. HARTNETT CRAIG M. HOROWITZ DAVID G. JANUSZEWSKI ELAI KATZ THOMAS J. KAVALER DAVID N. KELLEY EDWARD P. KRUGMAN JOEL KURTZBERG ALIZA R. LEVINE GEOFFREY E. LIEBMANN MICHAEL MACRIS ANN S. MAKICH JONATHAN I. MARK GERARD M. MEISTRELL MICHAEL E. MICHETTI ATHY A. MOBILIA NOAH B. NEWITZ MICHAEL J. OHLER KENNETH W. ORCE DAVID R. OWEN JOHN PAPACHRISTOS LUIS R. PENALVER

TELEPHONE: (212) 701-3000 FACSIMILE: (212) 269-5420

1990 K STREET, N.W.
WASHINGTON, D.C. 20006-1181
(202) 862-8900
FAX: (202) 862-8958

AUGUSTINE HOUSE 6A AUSTIN FRIARS LONDON, ENGLAND EC2N 2HA (O11) 44.20,7920.9800 FAX: (O11) 44.20,7920.9825

WRITER'S DIRECT NUMBER

(212) 701-3137

ROY L. REGOZIN DEAN RINGEL JAMES ROBINSON THORN ROSENTHAL JONATHAN A. SCHAFFZIN JOHN SCHUSTER MICHAEL A. SHERMAN DARREN SILVER HOWARD G. SLOANE LAURENCE T. SORKIN LEONARD A. SPIVAK SUSANNA M. SUH GERALD S. TANENBAUM JONATHAN D. THIER JOHN A. TRIPODORO ROBERT USADI GEORGE WAILAND GLENN J. WALDRIP, JR. MICHAEL B. WEISS S. PENNY WINDLE DANIEL J. ZUBKOFF ADAM ZUROFSKY

SENIOR COUNSEL
WALTER C. CLIFF
LAWRENCE A. KOBRIN
IMMANUEL KOHN
WILLIAM T. LIFLAND
DONALD J. MULVIHILL
IRWIN SCHNEIDERMAN
JOHN R. VAUGHAN
GARY W. WOLF

COUNSEL

CORYDON B. DUNHAM

JAY GEIGER

RAND McQUINN\*

\*ADMITTED IN

June 29, 2007

Re: Fairchild v. Alcoa

Dear Ms. Osborn:

I write on behalf of The Fairchild Corporation ("Fairchild") in response to Mr. Lease's June 28, 2007 letter to you demanding the release of \$4,005,585.88 from the Escrow Account established pursuant to the terms of the December 3, 2002 Escrow Agreement between Fairchild and Alcoa, Inc. Unless otherwise noted, all capitalized terms herein have their defined meaning in the Acquisition Agreement between the parties and/or the Escrow Agreement, as applicable.

As I indicated in my June 28, 2007 letter to you, Section 11.3(e) of the Acquisition Agreement requires that the \$4,005,585.88 demanded by Alcoa be netted against any Tax Benefits realized by Alcoa on the Indemnifiable Losses determined by the arbitrator in the parties' recent arbitration. The language of the Agreement could not be clearer on this point. Nor could it be clearer that the arbitrator's award does *not* address this provision of the Agreement. Therefore, the arbitration award at issue represents only one step in, but not a complete resolution of, the question of how much Alcoa is entitled to out of the Escrow Account with respect to the claims that it has so far submitted.<sup>1</sup>

Footnote continued on next page.

To that end, it bears noting that, in providing that "Alcoa is entitled to receive the amount of \$4,005,585.88 from the Escrow Account payable in full within thirty days of the date of this Award" (cited by Alcoa in its June 28<sup>th</sup> letter), the arbitrator exceeded his authority. Section 11.7 of the Acquisition Agreement (the arbitration provision) provides only that the determination of the arbitrator shall be binding on the parties, not on the Escrow Agent. The Escrow Agent's responsibilities are, of course, governed by the Escrow Agreement, which is not subject to the arbitration provisions of the

#### CAHILL GORDON & REINDEL LLP

-2-

The truth is that Alcoa's June 28, 2007 demand for the full \$4 million out of the Escrow Account right now is nothing less than an attempt to avoid Alcoa's contractual obligations to net any and all indemnifiable amounts against the Tax Benefits realized on those amounts. Put another way, Alcoa is trying to double-dip and secure for itself both the gross value of the expenses it incurred and the tax savings it has already realized through deduction of those expenses on its tax returns. The Acquisition Agreement does not allow for an Alcoa windfall of this sort.

We have written twice to Alcoa to discuss this issue so that we can jointly determine the appropriate amount of indemnification in light of *all* of the relevant provisions of the Agreement. Alcoa has to date refused to engage in discussions with Fairchild (as is required by Section 11.7 of the Acquisition Agreement) about this issue. We intend to pursue the issue, however, and have written to Alcoa demanding that they discuss and/or mediate the issue as required by the Acquisition Agreement.

Furthermore, please be advised that Fairchild intends to, and shortly will, appeal the arbitrator's determination with respect to Alcoa's entitlement to any indemnification on the amounts it has claimed. This appeal, of course, could very well affect the amount, if any, to which Alcoa may be entitled. We will send you the applicable papers once they are filed.

In light of the above, it remains Fairchild's position that no funds should be dispersed from the Escrow Account at this time. Thank you for your attention to these matters. Please feel free to call or write with any questions.

Adam Zurofs

Jo Anne Osborn J.P. Morgan Trust Company, N.A. One Oxford Centre 301 Grant Street, Suite 1100 Pittsburgh, PA 15219

Footnote continued from previous page.

Acquisition Agreement. Thus, while the question of whether Alcoa's claims qualify for indemnification under the Acquisition Agreement was within the arbitrator's jurisdiction, questions regarding the amount of funds to be released from the Escrow Account (as opposed to otherwise paid) and the timing of any payments are not. Accordingly, it is Fairchild's position that you are not bound by the arbitrator's direction to you in this regard.

#### CAHILL GORDON & REINDEL LLP

-3-

## VIA FEDERAL EXPRESS

ec:

Via Federal Express

Alcoa Inc.

390 Park Avenue

New York, NY 10022-4608

Telecopy:

(212) 836-2809

Telephone:

(212) 836-2600

Attention:

General Counsel

## Via Federal Express

Skadden, Arps, Slate, Meagher & Flom LLP

Four Times Square

New York, NY 10036-6522

Telecopy:

(212) 735-2000

Telephone:

(212) 735-3000

Attention:

J. Michael Schell, Esq.

Margaret L. Wolff, Esq.

## Via Federal Express

Cravath, Swaine & Moore LLP

825 Eighth Avenue

New York, NY 10019-6522

Attention:

Evan R. Chesler, Esq.

Daniel Slifkin, Esq.